City of San Antonio Bid Tabulation

Opened:	April 26, 2021]								
		Non-Local	Non-Local	Non-Local	Local	Non-Local	Non-Local	Local	Non-Local	Local
For:	Annual Contract for Ink and Toner Cartridges	Printing Supplies USA LLC 666 Plainsboro Rd Suite		Coast to Coast Computer Products Inc. 4277 Valley Fair Street	Dahill Office Technology Corporation dba Xerox Business Solutions	Products 9075 Katy Fwy	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd	for the Blind 2305 Roosevelt Ave.	The Tree House Inc 40 Prospect Avenue. Norwood, MA 02062	World Wide Imaging Supplies 10823 Gulfdate St
		1237 Plainsboro, NJ 08536 609-799-3800	Freehold, NJ 07728	Simi Valley, CA 93063	Southwest 8200 IH-10 West, Ste 400	Houston, TX 77024	San Antonio, TX 78247	San Antonio, TX 78210		San Antonio, TX 78216
600013707	VF				San Antonio, TX 78230					
SECTION A, ITEMI	ZED LIST					OEM				
A	BROTHER]					1		1
	Core % Discount Offered	20%	NO BID	NO BID	NO BID	16%		15-30%	20-32%	% 20%
	Catalog Discount Offered	20%	20%	NO BID	NO BID		18%			
	Estimated Annual Total - Core	\$1,660.00								
	Estimated Annual Total - Non-Core	\$1,660.00								
В	CANON	, , , , , , , , , , , , , , , , , , , ,							, ,	
	Core % Discount Offered	15%	NO BID	NO BID	NO BID	30%		15-45%	18-25%	% 20%
	Catalog Discount Offered	15%			NO BID	25%				
	Estimated Annual Total - Core	\$1,221.08	NO BID	NO BID	NO BID	\$1,226.40	\$1,483.00	\$1,300.80	\$1,149.7	2 \$1,820.4
	Estimated Annual Total - Non-Core	\$1,221.08	NO BID	NO BID	NO BID			\$1,630.46	\$ \$1,138.2	5 \$2,275.5
С	DELL									
	Core % Discount Offered	5%	12%	15%	NO BID	10%		NO BID	10-22%	% 20%
	Catalog Discount Offered	5%	15%	NO BID	NO BID	25%		5%	5 10%	% 0%
	Estimated Annual Total - Core	\$2,491.55	\$2,332.44	\$501.50	NO BID	\$198.00	\$2,427.00	NO BID	\$2,357.7	5 \$3,068.4
	Estimated Annual Total - Non-Core	\$2,491.55	\$2,253.14	\$590.00	NO BID	\$165.00	NO BIE	NO BID	\$2,585.5	2 \$3,835.5
D	EPSON									
	Core % Discount Offered	5%	NO BID	NO BID	NO BID	19-20%		0 15-20%	20%	% 20%
	Catalog Discount Offered	5%	12%	NO BID	NO BID	25%	0%	5%	30%	% 0%
	Estimated Annual Total - Core	\$190.75	NO BID	NO BID	NO BID	\$117.63	\$180.00	\$140.65	\$136.3	6 \$214.8
E	Estimated Annual Total - Non-Core HP PRODUCTS	\$190.75	NO BID	NO BID	NO BID	\$109.50	NO BIE	\$159.49	9 \$119.3	2 \$268.5
	Core % Discount Offered	32%	35-55%	NO BID	NO BID	20-50%	NOT SPECIFIED	28-40%	49-56%	% 20%
	Catalog Discount Offered	32%	23%	NO BID	NO BID	30%	18%	b 25%	6 42% lnk / 45% Tone	er 0%
	Estimated Annual Total - Core	\$115,023.33	\$117,298.97	NO BID	NO BID	\$115,182.20	\$127,625.08	3 \$155,597.54	\$107,085.5	3 \$156,084.0
F	Estimated Annual Total - Non-Core	\$115,023.33	\$174,344.27	NO BID	NO BID	\$158,409.79	NO BIE	\$179,167.58	\$124,504.0	7 \$195,105.0
	Core % Discount Offered	25%	NO BID	NO BID	NO BID	30%	NOT SPECIFIED	20%	32%	% 20%
	Catalog Discount Offered	25%	35%	NO BID	NO BID	25%	22%	20%	35%	% 0%
	Estimated Annual Total - Core	\$1,079.21	NO BID	NO BID	NO BID	\$1,045.80	\$1,293.00	\$1,192.65	\$1,013.7	6 \$1,447.2
	Estimated Annual Total - Non-Core	\$1,079.21	NO BID	NO BID	NO BID	\$1,120.50	NO BIE	\$1,192.66	\$ \$969.0	3 \$1,809.0
G	XEROX									
	Core % Discount Offered	25%								
	Catalog Discount Offered	25%		NO BID	NO BID		15%			
	Estimated Annual Total - Core	\$878.68								
	Estimated Annual Total - Non-Core	\$878.68								
	# of items bid	112/112			0/112					
	Payment Terms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30) Net 3	0 Net 3
	Percentage between lowest responsive non-local bid and local bid							29%	5	
	Price Differential							\$100,998.38	3	
	Estimated Annual Total	\$245,091.32	\$296,230.29	\$1,091.65	NO BID	\$284,345.47	\$136,136.73			7 \$373,424.7
	Estimated Annual Award	\$245,091.32		INCOMPLETE			INCOMPLETE			

Deleted Items: Remanufactured-Epson and Compatible-Epson and Xerox are deleted and will not be re-bid. Category Bio-Based is deleted and will not be re-bid.

Opened:	April 26, 2021]						WITHDREW		
		Local	Non-Local	Non-Local	Local	Non-Local	Non-Local	Non-Local	Local	Non-Local
For:	-	World Wide Imaging Supplies 10823 Gulfdate St San Antonio, TX 78216	Equipment 2 Howell Rd	Coast to Coast Computer Products Inc. 4277 Valley Fair Street Simi Valley, CA 93063	Business Solutions Southwest	Enhanced Laser Products 9075 Katy Fwy Houston, TX 77024	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd San Antonio, TX 78247	Printing Supplies USA LLC 666 Plainsboro Rd Suite 1237	San Antonio Lighthouse for the Blind 2305 Roosevelt Ave. San Antonio, TX 78210	The Tree House Inc 40 Prospect Avenue. Norwood, MA 02062
		210-495-5400			8200 IH-10 West, Ste 400			Plainsboro, NJ 08536		
600013707	VF	-			San Antonio, TX 78230					
SECTION A, ITEI	MIZED LIST		b			REMANUFACTURED				
Α	BROTHER									
	Core % Discount Offered	35%	NO BID	15%	41.18%	60%	NO BID	60%	40%	NO BI
	Catalog Discount Offered	0%	NO BID	NO BIE	NO BID	25%	NO BID	60%	45%	NO BI
	Estimated Annual Total - Core	\$790.15	NO BID	\$1,320.05	\$597.87	\$303.88	NO BID	\$444.78	\$873.16	NO BI
	Estimated Annual Total - Non-Core	\$1,215.62	NO BID	\$1,553.00	\$1,016.38	\$569.78	NO BID	\$444.78	\$800.39	NO BI
В	CANON									
	Core % Discount Offered	35%	NO BID	15%	41%	60%	NO BID	60%	40%	NO BI
	Catalog Discount Offered	0%	NO BID	NO BIE	NO BID	25%	NO BID	60%	NO BID	NO BI
	Estimated Annual Total - Core	\$391.95	NO BID	\$1,278.40	\$435.92	\$153.20	NO BID	\$255.52	\$245.33	NO BI
	Estimated Annual Total - Non-Core	\$603.00	NO BID	\$1,504.00	\$741.06	\$287.25	NO BID	\$255.52	\$224.88	NO BI
С	DELL									
	Core % Discount Offered	35%	NO BID	15%	41.18%	70-75%	NO BID	60%	40%	NO BI
	Catalog Discount Offered	0%	NO BID				NO BID		NO BID	NO BI
	Estimated Annual Total - Core	\$864.77	NO BID							
	Estimated Annual Total - Non-Core	\$1,330.42	NO BID						\$1,174.10	
D	EPSON									
D	Core % Discount Offered	Deleted	Deleted	Deletec	Deleted	Deleted	Deleted	Deleted	Deleted	Delete
	Catalog Discount Offered	2010100	Dolotod	2010100	2010104	2010104	2010100	2010104		201010
	Estimated Annual Total - Core									
	Estimated Annual Total - Non-Core									
Е	HP PRODUCTS									
-	Core % Discount Offered	35%	NO BID	10-15%	41%	70-75%	NO BID	60%	40%	NO BI
	Catalog Discount Offered	0%	NO BID							
	Estimated Annual Total - Core	\$52,220.31	NO BID							
_	Estimated Annual Total - Non-Core	\$80,338.94	NO BID	\$141,837.00	\$98,149.82	\$55,491.80	NO BID	\$20,055.03	\$91,395.96	NO BI
F		0.5%		4.50		550/		000/		
	Core % Discount Offered	35%	NO BID		NO BID		NO BID		NO BID	
	Catalog Discount Offered	0%	NO BID				NO BID		NO BID	
	Estimated Annual Total - Core	\$730.60								
_	Estimated Annual Total - Non-Core	\$1,124.00	NO BID	\$1,413.00	NO BID	\$720.00	NO BID	\$672.00	NO BID	NO BI
G	XEROX									
	Core % Discount Offered	35%	NO BID						NO BID	
	Catalog Discount Offered	0%	NO BID				NO BID		NO BID	
	Estimated Annual Total - Core	\$464.75								
	Estimated Annual Total - Non-Core	\$715.00								
	# of items bid	88/112		89/112		62/112			76/112	
	Payment Terms	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 30	Net 3
	Percentage between lowest responsive non-local bid and local bid									
	Price Differential									
	Estimated Annual Total	\$140,791.25	NO BID	\$277,576.35	\$160,633.54	\$81,265.40	NO BID	\$44,012.78	\$195,700.54	NO BI
	Estimated Annual Award	\$140,791.25				INCOMPLETE		INCOMPLETE		

Deleted Items: Remanufactured-Epson and Compatible-Eps

Opened:	April 26, 2021						WITHDREW			
		Non-Local	Non-Local	Local	Non-Local	Non-Local	Non-Local	Local	Non-Local	Local
For:	Annual Contract for Ink and Toner Cartridges	,	Coast to Coast Computer Products Inc. 4277 Valley Fair Street	Dahill Office Technology Corporation dba Xerox Business Solutions	Products	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd		San Antonio Lighthouse for the Blind	The Tree House Inc 40 Prospect Avenue. Norwood, MA 02062	World Wide Imaging Supplies 10823 Gulfdate St
			Simi Valley, CA 93063	Southwest	9075 Katy Fwy Houston, TX 77024	San Antonio, TX 78247		San Antonio, TX 78210	Norwood, MA U2062	San Antonio, TX 78216
				8200 IH-10 West, Ste 400			Plainsboro, NJ 08536			210-495-5400
600013707	VF			San Antonio, TX 78230						
SECTION A, ITEM	IZED LIST				•	COMPATIBLE				
A	BROTHER									
	Core % Discount Offered	70-75%	NO BID	NO BID	60%	NOT SPECIFIED	60%	40%		35%
	Catalog Discount Offered	30%	NO BID	NO BID	25%	30%			NO BI	0%
	Estimated Annual Total - Core	\$1,353.68	NO BID	NO BID	\$303.88	\$123.83	\$444.78	\$43.11	NO BI	5 \$1,238.9
	Estimated Annual Total - Non-Core	\$947.58	NO BID	NO BID	\$569.78	NO BID	\$444.78	\$28.74		D \$1,906.1
В	CANON									
	Core % Discount Offered	38-80%	NO BID	NO BID	60%	NOT SPECIFIED	60%	NO BID		35%
	Catalog Discount Offered	30%	NO BID	NO BID	25%	30%	60%	NO BID	NO BI	0%
	Estimated Annual Total - Core	\$960.75	NO BID	NO BID	\$153.20	\$491.99	\$255.52	NO BID	NO BI	D \$619.1
	Estimated Annual Total - Non-Core	\$672.53	NO BID	NO BID	\$287.25	NO BID	\$255.52	NO BID	NO BI	D \$952.54
С	DELL									
	Core % Discount Offered	75-81%	NO BID	NO BID	70%	NOT SPECIFIED	60%	NO BID	NO BI	D 35%
	Catalog Discount Offered	30%	NO BID	NO BID	25%	30%	60%	NO BID	NO BI	0%
	Estimated Annual Total - Core	\$1,516.77	NO BID	NO BID	\$433.30	NO BID	\$362.40	NO BID	NO BI	5 \$1,602.38
	Estimated Annual Total - Non-Core	\$1,061.74	NO BID	NO BID	\$1,137.75	NO BID	\$362.40	NO BID	NO BI	D \$2,465.20
D	EPSON									
	Core % Discount Offered	Deleted	Deleted	l Deleted	Deleted	Deleted	Deleted	Deleted	Delete	d Deleted
	Catalog Discount Offered									
	Estimated Annual Total - Core									
	Estimated Annual Total - Non-Core									
E	HP PRODUCTS									
	Core % Discount Offered	30-88%	NO BID							
	Catalog Discount Offered	30%								
	Estimated Annual Total - Core	\$94,980.53								
	Estimated Annual Total - Non-Core	\$66,486.37	NO BID	NO BID	\$55,491.80	NO BID	\$20,055.03	NO BID	NO BI	D \$110,868.62
F	LEXMAR									
	Core % Discount Offered	85%								
	Catalog Discount Offered	30%	NO BID							
	Estimated Annual Total - Core Estimated Annual Total - Non-Core	\$3,311.88								
		\$2,318.32	NO BID	NO BID	\$720.00	NO BID	\$672.00	NO BID	NO BI	D \$1,384.43
G	XEROX	D .1.(.)							D	
	Core % Discount Offered	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Deleted	Delete	d Deleted
	Catalog Discount Offered Estimated Annual Total - Core									
	Estimated Annual Total - Non-Core									
	# of items bid									
	Payment Terms									
	Percentage between lowest									
	responsive non-local bid and local bid									119
	Price Differential									\$20,391.0
	Estimated Annual Total	\$173,612.19	NO BID	NO BID	\$81,405.65	\$66,182.33	\$43,584.26	\$71.85		
	Estimated Annual Award	\$173,612.19			INCOMPLETE			INCOMPLETE		\$194,003.2

Deleted Items: Remanufactured-Epson and Compatible-Eps

Opened:	April 26, 2021	7								
		Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Non-Local	Local	Non-Local	Local
For:	Annual Contract for Ink and Toner Cartridges	Central Jersey Office Equipment 2 Howell Rd Freehold, NJ 07728	Coast to Coast Computer Products Inc. 4277 Valley Fair Street Simi Valley, CA 93063	Dahill Office Technology Corporation dba Xerox Business Solutions Southwest 8200 IH-10 West, Ste	Enhanced Laser Products 9075 Katy Fwy Houston, TX 77024	Gateway Printing & Office Supply, Inc. 14803 Bulverde Rd San Antonio, TX 78247	Printing Supplies USA LLC 666 Plainsboro Rd Suite 1237 Plainsboro, NJ 08536	San Antonio Lighthouse for the Blind 2305 Roosevelt Ave. San Antonio, TX 78210	The Tree House Inc 40 Prospect Avenue. Norwood, MA 02062	World Wide Imaging Supplies 10823 Gulfdate St San Antonio, TX 78216
600013707	V	=		400 San Antonio, TX 78230						
SECTION A, ITEI						BIO-BASED				
A	BROTHER									
~	Core % Discount Offered	NO BID	NO BIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	Catalog Discount Offered	NO BID								
	Estimated Annual Total - Core	NO BID								
	Estimated Annual Total - Non-Core	NO BID								
В	CANON									
-	Core % Discount Offered	NO BID	NO BIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BIE
	Catalog Discount Offered	NO BID								
	Estimated Annual Total - Core	NO BID								
	Estimated Annual Total - Non-Core	NO BID								
С	DELL									
	Core % Discount Offered	NO BID	NO BIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BIE
	Catalog Discount Offered	NO BID								
	Estimated Annual Total - Core	NO BID								
	Estimated Annual Total - Non-Core	NO BID								
D	EPSON									
	Core % Discount Offered	NO BID	NO BIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BIE
	Catalog Discount Offered	NO BID							NO BID	
	Estimated Annual Total - Core	NO BID	NO BIE	NO BID	NO BID			NO BID	NO BID	
	Estimated Annual Total - Non-Core	NO BID	NO BIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BI
E	HP PRODUCTS									
	Core % Discount Offered	NO BID	NO BIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BIE
	Catalog Discount Offered	NO BID	NO BIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BI
	Estimated Annual Total - Core	NO BID	NO BIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BI
	Estimated Annual Total - Non-Core	NO BID	NO BIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BI
F	LEXMAR									
	Core % Discount Offered	NO BID	NO BIE	NO BID			NO BID	NO BID	NO BID	NO BI
	Catalog Discount Offered	NO BID								
	Estimated Annual Total - Core Estimated Annual Total - Non-Core	NO BID								
0	XEROX	NO BID	NO BIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BI
G	Core % Discount Offered		NO BIE							
	Catalog Discount Offered	NO BID NO BID								
	Estimated Annual Total - Core	NO BIL								
	Estimated Annual Total - Non-Core	NO BIL								
	# of items bid	0/112			о/112					
	Payment Terms	Net 30								
	Percentage between lowest responsive non-local bid and local bid									
	Price Differential									
	Estimated Annual Total	NO BID	NO BIE	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID	NO BID
	Estimated Annual Award									

Deleted Items: Remanufactured-Epson and Compatible-Eps